

# Toyota-Lift of Minnesota Capability Statement

Celebrating over 31 years of operations in Minnesota, Brooklyn Park based Toyota-Lift of Minnesota (TLM) has been the area's fastest growing forklift dealership. We are currently offering a full line of high-quality lift trucks, aerial equipment, personnel and burden carriers as well as warehouse and material handling systems sold through our American Warehouse Systems division.

Built on a reputation of excellence and high quality service, our growth remains consistent through our commitment to our company's mission statement.

*Our mission is to improve the customer's productivity and bottom line through better products, services, and customer service personnel.*

TLM can be your "Total-Source" material handling provider through the following services and goods.

GSA Contract GS-07F-6106P

## **Toyota Industrial Equipment**

A full line of high-quality lift trucks sold under the Toyota brand. Built on a reputation of excellence, Toyota remains popular due to its quality, reliability and durability. Quality is the hallmark of Toyota's world-renowned Toyota Production System practiced at all Toyota manufacturing facilities, including Toyota Industrial Equipment Manufacturing (TIEM) in Columbus, Ind.

## **Taylor-Dunn Equipment**

For nearly sixty years, their standard and custom vehicles - burden carriers, personnel carriers, stockchasers, electric carts, tow tractors & more - have been the leading solution for customers in a broad range of industrial, commercial, and ground-support markets.

## **Aichi Aerial Equipment**

Producing quality aerial work platforms and other aerial lifting solutions since 1962. Collaborating with customers to improve work environments has helped to create more secure, more efficient, and more contented work zones for the communication, construction and utility industries.

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## **JLG Equipment**

JLG Industries, Inc. is the world's leading designer, manufacturer and marketer of access equipment. Our diverse product portfolio includes leading brands such as JLG® aerial work platforms; JLG, SkyTrak® and Lull® telehandlers; and an array of complimentary accessories that increase the versatility and efficiency of these products.

## **Kalmar Equipment**

Kalmar forklift trucks with up to 50 ton lifting capacity are designed and built for tough demands down to the finest detail. They offer a high level of reliability and a long life span. This type of handling is not only heavy, the loads are often awkward and fragile as well, this places strict demands on the lifting equipment.

## **Kesmac Equipment**

Kesmac is considered to be one of the most recognized and fastest growing truck mounted forklift brands in the industry today. It can outlast all other brands with adequate maintenance, offering better trade-in value than their competitors!

## **Industrial Batteries**

Toyota-Lift of Minnesota offers a comprehensive program of industrial lift truck batteries, including brands such as Crown, Energys and SBS.

## **Corporate Staff**

John Scheunemann – COO and General Manager

Greg Sanders – Vice President of Sales

Sheila Smith – Controller

Mark Juelich – AWS Director

Tom Schrag – Rental and Used Equipment Manager

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## Service Department

A full compliment of qualified service technicians, **Toyota** factory trained and tested. Including many that hold the **Gold** and **Silver** ratings from Toyota as well as ASE Certifications

24 hour emergency service, we understand that for some of you, the day never ends

Forklift Preventive maintenance planning and execution tailored to your equipment, and individual needs.

Quality assurance field inspections, maintaining your service investment through continual monitoring of our efforts

We track every dollar spent on your equipment. How difficult is it for you to do this? With TLM Service it's all part of our day to day effort

## Parts Department

Serving your Toyota, Taylor-Dunn, Aichi, JLG, White and Kalmar part needs.

Toll-Free Part lines for all long distance calls, as well as a 24hr Fax line  
Voice mail after hours, computerized UPS shipping, and package tracking add to the value you get with your TLM parts purchases.

UPS Blue Label to anywhere in the USA at ground rate cost! Use our shipping discount to lower your costs.

Four phone salespersons with experience, ASE Parts certifications, Toyota Forklift factory authorized training, including training and testing designed for lift truck technicians!

Three assigned full-time service parts salespeople to expedite your shop forklift repair

## Rental Department

Productivity through Toyota and Aichi quality, designed and built with operator performance & comfort in mind - Safety built in with Toyota's System of Active Stability. We offer a wide variety of reliable, late-model Toyota forklifts with good machine-to-application fits, we are committed to your satisfaction, working closely with you to determine your equipment needs

## American Warehouse Systems

Toyota-Lift of Minnesota established its division American Warehouse Systems to provide complete warehouse solutions to clients worldwide. We have an understanding of the complications of sourcing large complex systems and the usual necessity of multiple vendors supplying pieces of the whole.

Multiple sources on a single project is a real problem for the vast majority of clients. Our division American Warehouse Systems solves that problem by providing true turn-key systems. AWS will work with the customer to create a complete system and we become one source for the complete project. Because we control all aspects of the project from design to installation we are able to provide complex projects on time and on budget.

American Warehouse Systems is the only manufacturer in the country who is also a systems integrator and a factory authorized forklift dealer. Because of that uniqueness, we are able to provide any system necessary, and provide it complete.... Full Service Material Handling Integrators.

## Location

Toyota-Lift of Minnesota is located at 8601 Xylon Court North, Brooklyn Park Minnesota, 55445.

## Contact TLM

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## Contact AWS

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